



A-ALL PEST TERMITE EXTERMINATORS, INC.
972-241-5223

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Mosquitoes

I have been part of A-All Pest almost all of my life although there was college, and I did work for a couple of other companies before returning to the family business. I answered the phone for my dad and mother when I was in my early teens and when I was 15 I rode with my brother in the summers (who was 16 and could drive) treating homes for bugs or helping other technicians. My experiences could never be duplicated again because of insurance (drivers have to be 21) and EPA rules (have to be 18 to apply pesticides). But in the mid seventies I was around to see the ups and downs in this business. Some of the multitude of pesticide changes were part of the ups and downs. For years we used chlordane for the treatment of termites. Then in 1987 we had to stop using this product because of the EPA. I could easily debate the reasoning for the withdrawal of this termiticide but the experts thought that the next product could easily replace it. Unfortunately, it turned out that product did not work well in North Texas at all. The 1990s was a tough decade for our company because every spring I was trying to figure out why the termiticide was not working. The excuses from the sale reps were so sad. I would try the next product on the list of possible replacements and then the next product. Eventually, Termidor was developed and was the effective replacement we desperately needed. We have probably been using it for close to two decades and even the government researchers are amazed with how well it works. It is a wonder product for the control of termites.

Many of my customers know that I work in the field with the other technicians and I do my informal survey to determine what A-All customers need in the realm of pest control services. In these conversations sometimes I discover desires other than pest control, like convenient pre-payments. In 2005 we started offering mosquito control. This was before the 2012 outbreak that killed 20 and sickened 398 with West Nile Virus in Dallas. In the case of A-All adding the control of the mosquitoes, one customer told me a friend in Kansas had their house treated monthly for mosquitoes. Somehow I called up the company or the friend (I don't remember) and I came up with a program to treat mosquitoes outside. We offer this program of a liquid insecticide treatment every month during the mosquito season and have had success. The yard treatment we provide helps lower the mosquito population. The only other solution would be to screen off the backyard like they do in Florida.

This year a limited number of our customers were introduced to a new mosquito product called In2Care. This is the only product Ann and I used in our yard this summer. It is my opinion (and also that of Ann) that it has dramatically lowered the population of the mosquitoes in our yard. It uses a fungi as a growth regulator for this pest. In the majority of the homes where we tested it the homeowner said it had worked to lower the number of mosquitoes.

Pest of the Quarter:

Raccoon

- Nocturnal
- Omnivorous
- Will crawl



down a chimney and den on top of the damper in the summer and winter. You may never know they were there until they leave and the fleas are left behind to find another food source.

The product was developed for the Bill and Melinda Gates Malaria Control Program. There is a lot of resistance to using typical pesticides in Africa because of environmental groups. The environmental groups are opposed to using genetically modified genes in mosquitoes. Please read op ed Wall Street Article "Environmental Extremists Favor Mosquitoes Over Mankind" by Richard Tren. This is a typical theme for a lot of environmental policies over the years. The first paragraph of Tren's op ed, "A child under 5 dies from malaria about every two minutes worldwide".

Our priority is the safety of our customers in and around their homes and this product developed by the Gates Foundation probably is accepted by the environmentalist groups because it is a growth regulator and not a gene modifier. The In2Care product is a combination larvacide and fungus (biocide) that the mosquito picks up from a mesh screen when it lands to lay eggs and then transfers the larvacide to other locations. Once the fungus is in the body of the adult mosquito they are incapable of transmitting many diseases. The research indicates that there should be a 80% reduction of the population of these pest. This is specific for mosquitoes and if you don't like ants, other noxious flying bugs and cockroaches a regular yard treatment would work better for you. But if you're interested in an environmentally friendly mosquito program please contact us and we will give you information on the cost and treatment procedures. More information can also be found at www.In2Care.org - David



Mosquito Larvae

We VALUE our customers!

If you ever have a possible bug or part of a bug PLEASE save it! That will help us to identify the problem more quickly, target the correct pest and begin treatment sooner.

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David's winning State Fair items on display in our office

The State Fair of Texas

There are over 1000 categories in the State Fair's Creative Arts department and once again I decided to submit 8 items in four of the categories (2 per entry). If you think about it, if 10 people submit something for each category than there is the possibility of ten thousand items being submitted and judged. So this is a Herculean task for volunteers who take your items, label and organize them and the judges who decide on the ribbons, not to mention the effort to finally display the winners in a pleasing manner and after they have been shown at the state fair for the 24 days, have the items ready for pick-up to return to the original owner after the fair is over. I mention all this because I was awarded a blue ribbon in the apothecary category and a red ribbon in the tools category. It is like finding Waldo when we try to find my items on display in the Creative Arts Building at the fair with the ribbons next to it, but if you go to the fair, check out the building that displays all the winners. Even if you don't see my items, you will be impressed with all the entries. We enjoy that as much as finding mine.



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